1 Hon. Marsha Pechman 2 3 4 5 6 7 UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON 8 MARK HOFFMAN, on behalf of himself 9 CASE NO. 3:19-cv-05960-MJP and all others similarly situated, Plaintiff, 10 DECLARATION OF JEFFREY N. ROSENTHAL IN SUPPORT OF 11 v. DEFENDANT HEARING HELP **EXPRESS, INC.'S OPPOSITION** 12 HEARING HELP EXPRESS, INC., TO PLAINTIFF'S MOTION FOR TRIANGULAR MEDIA CORP., LEAVE TO AMEND THE 13 LEADCREATIONS.COM, LLC and **COMPLAINT** LEWIS LURIE, 14 15 ORAL ARGUMENT REQUESTED Defendants. 16 17 I, Jeffrey N. Rosenthal, declare as follows: 18 1. I am an attorney at law duly licensed to practice before the Commonwealth of 19 Pennsylvania, the State of New Jersey, and the District of Columbia and have been admitted pro 20 hac vice to practice before this Court in this case. I am a partner of the law firm of Blank Rome 21 LLP ("Blank Rome"), attorneys for Defendant Hearing Help Express, Inc. ("HHE") in the 22 above-entitled action. I have personal knowledge of the facts set forth in this declaration, and if 23 called upon to testify as a witness, I could and would competently testify to the following facts. I 24 submit this declaration in support of HHE's Opposition to Plaintiff Mark Hoffman's ("Plaintiff" 25 or "Hoffman") Motion for Leave to Amend the Complaint ("Motion"). [Dkt. No. 95]. 26 27 DECLARATION OF JEFFREY N. ROSENTHAL IN VAN KAMPEN & CROWE PLLC 28 1001 Fourth Avenue, Suite 4050 SUPPORT OF OPPOSITION TO MOTION FOR Seattle, Washington 98154-1000 LEAVE TO AMEND THE COMPLAINT - 1 (206) 386-7353

No. 3:19-cv-05960-MJP 113461.00602/124193693v.2

- 2. Discovery in this case began soon after Plaintiff filed his original Complaint in October of 2019. Plaintiff first served written discovery against HHE in January of 2020. HHE served written discovery responses, supplemental discovery responses, and over 19,000 pages of documents. The parties engaged in a lengthy meet and confer process that resulted in HHE producing these supplemental responses. Moreover, Plaintiff recently served a second set of documents requests to HHE, to which HHE has responded and produced additional documents.
- 3. Discovery continued with HHE serving written discovery on Plaintiff in July of 2020 and several depositions taking place. On July 30, 2020, Plaintiff took the Rule 30(b)(6) corporate deposition of HHE, in which two individuals were provided to testify—Mr. James Houlihan and Mr. Richard Calligan. I defended these depositions. Attached hereto as Exhibit 1 are true and correct copies of excerpts from Mr. Houlihan's deposition that were not included in Plaintiff's Motion.
- 4. Plaintiff also deposed three former HHE employees on August 26, 2020 (Mr. Marc Marion), August 28, 2020 (Ms. Sophie Cormier), and September 23, 2020 (Mr. Justin Moser), respectively. I defended all these depositions. Attached hereto as Exhibit 2 are true and correct copies of excerpts from Ms. Cormier's deposition.
- 5. HHE then noticed Plaintiff's deposition for November 4, 2020, and I took the deposition of Plaintiff that day. Attached hereto as Exhibit 3 are true and correct copies of excerpts from Plaintiff's deposition.
- 6. Plaintiff's counsel has also deposed Defendant Lewis Lurie, which took place on November 19, 2020. I attended Mr. Lurie's deposition.

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DECLARATION OF JEFFREY N. ROSENTHAL IN SUPPORT OF OPPOSITION TO MOTION FOR LEAVE TO AMEND THE COMPLAINT - 2 No. 3:19-cv-05960-MJP

Case 3:19-cv-05960-MJP Document 103 Filed 12/14/20 Page 3 of 4

7. Plaintiff has also served two third-party subpoenas. One of these subpoenas was directed to IntriCon, Inc. (HHE's passive parent entity). IntriCon responded to the subpoena and produced 85 pages of documents. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed on December 14, 2020, at Philadelphia, Pennsylvania. By: Jeffrey N. Rosenthal

DECLARATION OF JEFFREY N. ROSENTHAL IN SUPPORT OF OPPOSITION TO MOTION FOR LEAVE TO AMEND THE COMPLAINT - 3 No. 3:19-cv-05960-MJP

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VAN KAMPEN & CROWE PLLC 1001 Fourth Avenue, Suite 4050 Seattle, Washington 98154-1000 (206) 386-7353

CERTIFICATE OF SERVICE 1 2 I, Nicole Metral, hereby certify that on December 14th, 2020, I electronically filed the 3 foregoing with the Clerk of the Court using the CM/ECF system which will send notification of 4 such filing to the following: 5 6 TERRELL MARSHALL LAW GROUP PARONICH LAW, P.C. Beth E. Terrell Anthony I. Paronich 7 Jennifer Rust Murray 350 Lincoln Street, Suite 2400 Adrienne D. McEntee Hingham, Massachusetts 22043 8 936 North 34th Street, Suite 300 Phone: (617) 485-0018 Seattle, Washington 98103-8869 Fax: (503) 318-8100 9 Phone: (206) 816-6603 Anthony@paronichlaw.com BTerrell@terrellmarshall.com 10 JMurray@terrellmarshall.com Attorney for Plaintiff AMcentee@terrellmarshall.com 11 12 Attorneys for Plaintiff 13 Carl J. Marquardt LAW OFFICE OF 14 CARL J. MARQUARDT, PLLC 1126 34th Avenue, Suite 311 15 Seattle, Washington 98122-5137 16 Telephone: (206) 388-4498 carl@cjmpllc.com 17 Attorney for Defendant Lewis Lurie and 18 Defendant LeadCreations.Com, LLC 19 Edward Maldonado, Admitted Pro Hac Vice MALDONADO LAW GROUP 20 2850 S. Douglas Road, Suite 303 21 Coral Gables, Florida 33134 Telephone: (305) 477-7580 22 eam@maldonado-group.com awclerk@maldonado-group.com 23 Attorney for Defendant Lewis Lurie and 24 Defendant LeadCreations.Com, LLC 25 Signed at Los Angeles, California this 14th day of December 2020. 26 /s/ Nicole Metral 27 Nicole Metral VAN KAMPEN & CROWE PLLC DECLARATION OF JEFFREY N. ROSENTHAL IN 28 1001 Fourth Avenue, Suite 4050 SUPPORT OF OPPOSITION TO MOTION FOR Seattle, Washington 98154-1000

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LEAVE TO AMEND THE COMPLAINT - 4

No. 3:19-cv-05960-MJP 113461.00602/124193693v.2